

## Enactus SFU 2017-2018

### Count on Me – External Manager



#### Position Overview:

As the **External Manager** of Count on Me, your role is integral for Count on Me's success. You will play a significant role in creating and maintaining relationships with partners and stakeholders to ensure the successful operations and long-term sustainability of the program. This program will help further develop your interpersonal skills as you reach out to different partners. All the while, you will be contributing to your community.

Your term will run from **June 2017 to May 2018**.

#### Responsibilities:

- Maintain and build relationships with various stakeholders (alternative programs, industry professionals, teachers, and students)
- Search for other opportunities (events and other potential alternative programs)
- Work in collaboration with the Graphic Designer, Curriculum Manager and Program Managers to create a Corporate Relations package proposal for potential stakeholders
- Prepare for weekly meetings and contribute innovative ideas

#### Qualifications:

- Passionate about helping those in the community and making a difference
- Experience in working with stakeholders and/or community partners is an asset
- A positive and energetic attitude to keep the team motivated
- Works responsibly with exceptional time management skills
- Strong commitment in a team environment and is willing to support team members and collaborate ideas
- Effective persuasion and negotiation skills - comfortable working with diverse individuals

If you have any questions about the position, feel free to contact the Program Managers, **Halie Minhas** or **Jessica Truong**, at [countonme@enactussfu.com](mailto:countonme@enactussfu.com).